

Architecture • Construction • Design Engineering • Property • Renovation

Nov 28 - 30, 2018
Metro Toronto Convention Centre

Sponsorship Opportunities

thebuildingsshow.com







# Get Ready for Some Big Changes in 2018

STONEX Canada joins World of Concrete Pavilion and HomeBuilder & Renovator Expo in the North building and Construct Canada and PM Expo expand in the South. All shows combined allows you to reach customers of the entire building, construction and real estate industry at one single event, The Buildings Show.

# Amplify Your Brand

Through this new and exciting expansion, we are strengthening our offering and are providing an enhanced and targeted experience for our attendees, exhibitors and sponsors, before, during and after the Show. Connect with this expanded audience of multidisciplinary professionals and explore new opportunities to showcase your brand.

Experience a new chapter for The Buildings Show from November 28 - 30, 2018.

# Offering You Unique Opportunities

The expansion will offer new opportunities to place your brand front and center in the changing industry:

- Grow your client base
  - Increase your market share
    - New networking spaces
      - New meeting lounges
        - New product showcases

1,600

Exhibits Showcasing the Latest Products

> 75% Visitors walk both the North and South Show Floors

350 Seminars 500 Expert Speakers

375

New contacts acquired on average per exhibitor

35% Visitors are senior management

# 30,000 Attendees

- Consultant, Engineering
  HVAC/Building Engineer
  Specification Writer
  Urban Planner
- 15% A
  - Architectural Interior Design
- Construction Management
  Contractor (non-residential)
  Renovator (non-residential)
- 13%

Building Owner Developer Property Manager

- Contractor (residential)
  Renovator (residential)
  Homebuilder
- 10%

Industry Personnel

- 7% Government International Guest
- 6%

Building Operations Facility Management Plant Management

Concrete Industry
Manufacturer
Distributor
Supplier
Retail

3%

Asset Manager Real Estate Broker Real Estate Financing Lawyer

88% Visitors attend the Show to source new products

"As participants for the past few years, we have found that this is the one show where we can connect with a diversity of customer types."

- Dulux

90%

Visitors plan to return to the Show in 2018

30 Countries were represented at the Show



# Transform. Build. Innovate.

Opportunities to Amplify Your Brand, Showcase Your Latest Products and Share Your Expertise

# Sponsorship Opportunities:

Title		Silver	
SOLD	\$25,000	<b>New</b> Product Demonstrations	\$7,500
		Seminar Presentation	\$6,000
Custom		Afternoon Receptions	\$6,000
New Custom		Aisle Hanging Banner & Floor Decals	\$6,000
Networking Lounges	\$15,000 - \$20,000	Expert Interview Series	\$6,000
		International Architectural Roundtable	\$6,000
Platinum		Property Management Roundtable	\$6,000
Attendee Registration	\$18,000		
Parking & Shuttle Service	\$18,000	Bronze	
Gold		Coffee Break	\$5,000
Seminar Program - Lead	\$15,000		
Innovation Demo Centre - Lead	\$11,000		

# Connect With:

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**om** expo













# New Networking Lounges • \$15,000 - \$20,000

Explore new ways of connecting with your desired audience as they check their emails, conduct meetings and relax at one of our fully customized lounges on the Show Floor.

# **Pre-Show Exposure & Benefits**

### **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Brand exposure across Construct Canada, PM Expo, HomeBuilder & Renovator Expo, STONEX Canada and World of Concrete Pavilion
- Reach a targeted audience of building owners, property managers, facility managers, building engineers, interior designers, developers, renovators, contractors, architects, contractors, engineers and specifiers
- Sponsor recognition in over 300,000 Seminar Previews and Attendee Planners

#### **Online Advertising**

- Corporate logo displayed throughout eMarketing campaigns
- Corporate logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up (to be provided by you) and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

# 75 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# Post-Show Exposure & Benefits

#### **Attendee Database**

 Delivery of the 2018 database of attendees of your market sector by December 31, 2018 (Due to Privacy Legislation, email addresses will not be provided)

#### Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

# **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# **On-Site Exposure & Benefits**

### **New Networking Lounges**

- Enhanced brand placement with prominent signage throughout the lounge
- Dedicated networking lounge customized by you in a high-traffic area on the Show Floor

### Banners/Signage

· Exhibit space with signage as a sponsor

- 1 full-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- · Expanded company profile in the directory
- · Networking lounge feature
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings















# Attendee Registration • \$18,000

As the registration sponsor, your company will receive plenty of brand exposure including recognition on the online registration system and signage at registration in both the North & South buildings.

# **Pre-Show Exposure & Benefits**

### **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Brand exposure across Construct Canada, PM Expo, HomeBuilder & Renovator Expo, STONEX Canada and World of Concrete Pavilion
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

### **Online Advertising**

- Logo displayed on the registration badge and online registration system
- Logo displayed throughout eMarketing campaigns including a dedicated email of the print at home badge sent to all pre-registered attendees
- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

### 75 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# **Post-Show Exposure & Benefits**

### Attendee Database

 Delivery of the 2018 database of attendees of your market sector by December 31, 2018 (Due to Privacy Legislation, email addresses will not be provided)

#### Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

# Post-Show Report

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# **On-Site Exposure & Benefits**

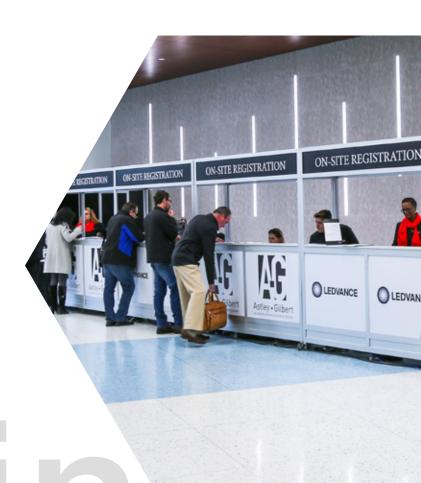
### **High Profile Registration Kiosks**

 Logo prominently displayed on high profile registration kiosks in both the North & South buildings

#### Banners/Signage

- · Logo exposure on sponsor signage throughout show
- · Exhibit space with signage as a sponsor

- 1 full-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- · Expanded company profile in the directory
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings















# Parking & Shuttle • \$18,000

One of the top branding opportunities, get your logo across a rolling billboard as attendees are shuttled back and forth over the three days.

# **Pre-Show Exposure & Benefits**

### **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Brand exposure across Construct Canada, PM Expo, HomeBuilder & Renovator Expo, STONEX Canada and World of Concrete Pavilion
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

# **Online Advertising**

- · Logo displayed on the Parking & Directions web page
- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

# 75 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# **Post-Show Exposure & Benefits**

# Attendee Database

 Delivery of the 2018 database of attendees of your market sector by December 31, 2018 (Due to Privacy Legislation, email addresses will not be provided)

# Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

# **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# **On-Site Exposure & Benefits**

### **Shuttle Bus**

 Logo prominently displayed on the front and side of the shuttle buses used to move Show visitors from the various "Free Parking Lots" to the Metro Toronto Convention Centre

# **Parking Voucher & Counter**

- · Logo prominently displayed on 5,000 vouchers
- Logo prominently displayed in the registration area at the counter where Show visitors pick up their free parking voucher

# Banners/Signage

- · Logo exposure on sponsor signage throughout show
- · Exhibit space with signage as a sponsor

- · 1 full-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- · Expanded company profile in the directory
- Parking & shuttle feature
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings

















# Seminar Program Lead • \$15,000

Position your company as an expert in your field by hosting a stream of educational seminars delivered to a live audience.

# **Pre-Show Exposure & Benefits**

#### **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Brand exposure across Construct Canada, PM Expo, HomeBuilder & Renovator Expo, STONEX Canada and World of Concrete Pavilion
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

### **Online Advertising**

- · Logo displayed on your dedicated seminar pages
- Logo displayed throughout educational eMarketing campaigns
- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

#### 50 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# **Post-Show Exposure & Benefits**

# Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

#### **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# **On-Site Exposure & Benefits**

#### **Seminar Exposure**

 Moderator of each seminar to acknowledge and thank your company for sponsoring up to four (4) seminars

# Banners/Signage

- Exhibit space with signage as a sponsor
- · Logo prominently displayed on the podium at each seminar

- 1 full-page, 4-colour print ad
- Logo exposure on the sponsor dedication page and seminar schedule
- Bold listing in the directory and highlighted in the official Show floorplan
- · Expanded company profile in the directory
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings















# Innovative Product Demonstration Lead • \$11,000

Host one of our new demonstration areas on the Show Floor where the latest products, solutions and technologies will be showcased from leading suppliers.

# **Pre-Show Exposure & Benefits**

### **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Brand exposure across Construct Canada, PM Expo, HomeBuilder & Renovator Expo, STONEX Canada and World of Concrete Pavilion
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

### **Online Advertising**

- Logo displayed on the dedicated Innovative Product Demonstrations web page
- Logo displayed throughout educational eMarketing campaigns
- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

# **50 Electronic VIP Passports**

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# On-Site Exposure & Benefits

#### **Innovative Product Demonstrations**

- Verbal acknowledgement of your company as Lead Sponsor throughout the demonstrations
- Opportunity to present a 30-minute product demonstration on both Wed Nov 28 and Thurs Nov 29, 2018
- Your demonstration will be professionally recorded, edited, published and promoted on Buildings Canada for continuous exposure

# Banners/Signage

- Your logo will be featured as the lead host on the large overhanging demo banner and directional signage
- Logo prominently displayed on the podium of your demonstration
- · Exhibit space with signage as a sponsor

### **Show Guide Exposure**

- 1 full-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- · Expanded company profile in the directory
- · Innovative Product Demonstrations feature
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings

# Post-Show Exposure & Benefits

# Website

- Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019
- Demonstrations will be professionally recorded, edited, published and promoted on BuildingsCanada.com; social media channels and e-communications, including the monthly newsletter.

# **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review















# New Product Demonstrations • \$7,500

Showcase your latest products, solutions and technologies to a captivated audience in one of our new demonstration areas.

# **Pre-Show Exposure & Benefits**

### **National Advertising**

- · Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- · Brand exposure across Construct Canada, PM Expo, HomeBuilder & Renovator Expo, STONEX Canada and World of Concrete Pavilion
- · Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

### **Online Advertising**

- · Logo displayed on the dedicated Innovative Product Demonstrations pages
- · Logo displayed throughout educational eMarketing campaigns promoting the interviews
- · Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- · Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

#### 25 Electronic VIP Passports

Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor including Reserve a table for sponsors and sign

# **Post-Show Exposure & Benefits**

#### Website

- · Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019
- · Demonstrations will be professionally recorded, edited, published and promoted on BuildingsCanada.com; social media channels and e-communications, including the monthly newsletter

#### **Post-Show Report**

· A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# **On-Site Exposure & Benefits**

#### **Innovative Product Demonstrations**

• Opportunity to present a 30-minute product demonstration on both Wed Nov 28 and Thurs Nov 29, 2018

### Banners/Signage

- · Logo displayed on the large overhanging demo banner and directional signage
- · Logo prominently displayed on the podium during your demonstration
- · Your demonstration will be professionally recorded, edited, published and promoted on Buildings Canada for continuous exposure
- · Exhibit space with signage as a sponsor

- 1/2-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- · Bold listing in the directory and highlighted in the official Show floorplan



















# Seminar Presentation • \$6,000

Position your company as a thought leader by creating and delivering your own presentation at the Show.

# **Pre-Show Exposure & Benefits**

#### **National Advertising**

- · Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- · Brand exposure across Construct Canada, PM Expo, HomeBuilder & Renovator Expo, STONEX Canada and World of Concrete Pavilion
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

# **Online Advertising**

- · Logo displayed on your dedicated seminar page
- · Logo displayed throughout educational eMarketing campaigns promoting the interviews
- · Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

### 25 Electronic VIP Passports

· Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# **Post-Show Exposure & Benefits**

# Website

- · Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019
- · Seminars will be professionally recorded, edited, published and promoted on www.BuildingsCanada.com; social media channels and e-communications, including the monthly newsletter

# **Post-Show Report**

· A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# On-Site Exposure & Benefits

#### **Seminar Participation**

- Present a non-advertorial, pre-approved and professionally recorded topic to an audience of influential buyers and decision-makers of the design, construction and real estate
- · Your seminar will be professionally recorded, edited, published and promoted on Buildings Canada for continuous exposure

# Banners/Signage

- · Logo displayed on the seminar room and podium
- · Exhibit space with signage as a sponsor

- 1/2-page, 4-colour print ad
- Logo exposure on the sponsor dedication page
- · Bold listing in the directory and highlighted in the official Show floorplan
- · Distribution at registration, information booths & entrance to the Show in both the north & south buildings





















# Afternoon Receptions • \$6,000

Be the host of all attendees, speakers, exhibitors and guests at one of our two networking receptions on the Show Floor.

# **Pre-Show Exposure & Benefits**

#### **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

# **Online Advertising**

- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

# 25 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# **On-Site Exposure & Benefits**

# **Co-Sponsor Show Floor Reception**

- Logo displayed on 500 refreshment tickets for your company to distribute onsite. Each ticket entitles attendees to a complimentary draft beer or soft drink
- Logo displayed (along with all Afternoon Reception Sponsors) on 10,000 refreshment tickets distributed by Show Management to seminar attendees to encourage them to visit the Show Floor

# Banners/Signage

- · Exhibit space with signage as a sponsor
- Logo prominently displayed on signage at designated refreshment stations

# **Show Guide Exposure**

- 1/2-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings



# Post-Show Exposure & Benefits

#### Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

# **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review













# Aisle Hanging Banner & Floor Decals • \$6,000

Prominently profile your brand above a highly sought-after targeted group.

# **Pre-Show Exposure & Benefits**

# **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

# **Online Advertising**

- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

#### 25 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# Post-Show Exposure & Benefits

# Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

### **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# **On-Site Exposure & Benefits**

#### **Aisle Banners**

- Logo suspended from the bottom of two numbered aisle banners hanging from the ceiling of the exhibit hall above the Show floor that are visible to all show visitors
- · Exhibit space with signage as a sponsor

#### Floor Decals

- Logo displayed on four 3'x3' floor decals placed in aisles of the Show floor
- · Exhibit space identified with signage as a sponsor

- 1/2-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings















Expert Interview Series • \$6,000

Support thought leaders as they give a rundown of the biggest trends and issues impacting the industry.

# **Pre-Show Exposure & Benefits**

### **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

### **Online Advertising**

- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Logo displayed throughout educational eMarketing campaigns promoting the interviews
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

# 25 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# **On-Site Exposure & Benefits**

# Interview Host

 Host the live Expert Interview Series in collaboration with ConstructConnect. Experts from the Seminar Program will be invited to participate based on the popularity and importance of their topic

# Banners/Signage

· Exhibit space with signage as a sponsor

#### **Show Guide Exposure**

- · 1/2-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- · Logo promoted in the Expert Interview Series feature
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings



# **Post-Show Exposure & Benefits**

#### Website

- Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019
- Interviews will be professionally recorded, edited, published and promoted on www.BuildingsCanada.com; social media channels and e-communications, including the monthly newsletter

# **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review















# International Architectural Roundtable • \$6,000

Sold out each year, get your brand in front of a captivated audience of aspiring and established architects and design professionals.

# **Pre-Show Exposure & Benefits**

### **National Advertising**

- · Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- · Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators
- · Logo visible on printed invitations to the International Architectural Roundtable, sent to all subscribers of Canadian Architect magazine and all members of the Ontario Association of Architects

# **Online Advertising**

- · Logo displayed on the International Architectural Roundtable web page
- · Logo displayed throughout educational eMarketing campaigns promoting the interviews
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- · Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

# 10 Electronic VIP Passports & Invites

- · Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor
- · You'll also be provided with 10 complimentary invites to the Roundtable

# **Post-Show Exposure & Benefits**

#### Website

· Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

# **Post-Show Report**

· A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# **On-Site Exposure & Benefits**

#### **International Architectural Roundtable**

- Logo on the panelist Powerpoint presentation acknowledging your company sponsorship of the event
- · Verbal acknowledgement of your company sponsorship
- · Logo on tent cards placed on tables in the conference room

### Banners/Signage

- · Logo displayed on a large tension wall above the main stage, outside the seminar room
- · Exhibit space with signage as a sponsor

- 1/2-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- · Bold listing in the directory and highlighted in the official Show floorplan
- · Logo promoted in the Roundtable feature
- · Distribution at registration, information booths & entrance to the Show in both the north & south buildings



















# Property Management Roundtable • \$6,000

Get your brand in front of a captivated audience of established property management executives.

# **Pre-Show Exposure & Benefits**

# **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators
- Logo visible on printed invitations to the International Architectural Roundtable, sent to all subscribers of Canadian Architect magazine and all members of the Ontario Association of Architects

### **Online Advertising**

- Logo displayed on the International Architectural Roundtable web page
- Logo displayed throughout educational eMarketing campaigns promoting the interviews
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website
- Sponsor recognition multiple times leading up to the event across Twitter and LinkedIn

#### 10 Electronic VIP Passports & Invites

- Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor.
- You'll also be provided with 10 complimentary invites to the Roundtable

# **Post-Show Exposure & Benefits**

#### Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

# **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# On-Site Exposure & Benefits

#### **Property Management Roundtable**

- Logo on the panelist Powerpoint presentation acknowledging your company sponsorship of the event
- · Verbal acknowledgement of your company sponsorship
- Logo on tent cards placed on tables in the conference room

# Banners/Signage

- Logo displayed on a large tension wall above the main stage, outside the seminar room
- · Exhibit space with signage as a sponsor

- 1/2-page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- · Logo promoted in the Roundtable feature
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings















# Coffee Break • \$5,000

Get visible recognition while attendees of our super workshops enjoy a complimentary beverage thanks to you.

# **Pre-Show Exposure & Benefits**

# **National Advertising**

- Logo exposure across print and digital collateral with more than 1,000,000 impressions across Canada
- Reach a targeted audience of architects, contractors, engineers, specifiers, building engineers, interior designers, developers, building owners, property managers, facility managers and renovators

# **Online Advertising**

- Logo displayed throughout the Show website as a rotating graphic and on the sponsors page
- Detailed sponsor page with 100 word write-up and a direct link to your corporate website

# 10 Electronic VIP Passports

 Each pass will entitle the recipient, your client, to attend two full days of seminars of their choice and free admission to the Show Floor

# Post-Show Exposure & Benefits

# Website

 Company profile posted on The Buildings Show and Buildings Canada websites until August 31, 2019

# **Post-Show Report**

 A detailed report of all deliverables will be provided by January 31, 2019 for you to measure the value of the sponsorship and present to your marketing team for review

# On-Site Exposure & Benefits

#### **Coffee Break Exposure**

 Logo prominently displayed on signage at designated coffee stations and on the coffee cups

# Banners/Signage

• Exhibit space with signage as a sponsor

- · 1 third page, 4-colour print ad
- · Logo exposure on the sponsor dedication page
- Bold listing in the directory and highlighted in the official Show floorplan
- Distribution at registration, information booths & entrance to the Show in both the north & south buildings

